



MEDIA RELEASE

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DRIVE TO SURVIVE
By Motoring Expert Ian Luff

THE SMART ALTERNATIVE TO BUYING A LEMON

Buying a used vehicle is like walking through a mine field. The term lemon describes a dud vehicle that might look good on the outside, but it could be a bitter disappointment when it comes to the costly mechanical stuff. Sadly many consumers have been caught out when their emotions have dictated their decision process. Running and maintaining a vehicle today can be very costly, and the last thing a buyer wants is additional costs. Trusting someone that claims “it’s almost brand new”, “immaculate condition” etc etc, they could be just wanting to on sell their problems to you! The way I look at this situation is very clear cut, if you are not well you go to the doctor for a professional diagnosis. So why not apply this same philosophy and sensible thinking when buying a used car? The highly respected motoring organisation Motor Traders Association of NSW has developed a truly independent pre purchase inspection service. Using specially designed software, an MTA pre purchase inspection can report the condition of the car to you before you buy it. The Motor Traders Association of NSW use only skilled professionals with the latest hand held technology. The information collected during the inspection is downloaded to a central server with your report printed on the spot. This eliminates hand written information which is sometimes difficult to read. Another benefit is for those people thinking of selling their vehicle. Having an MTA pre-inspection report carried out offers real peace of mind and will help you get the price you are wanting. The report can be linked and put on the internet with your advertisement. No one wants to buy a lemon which is why the Motor Traders Association of NSW (MTA) has launched this new service.

I have always maintained that a motor vehicle that is in poor mechanical condition is down right dangerous! Brakes, suspension, wheel bearings and all those life saving components are out of sight and unfortunately things do wear out.

Getting the MTA to carry out a pre inspection report is like having a life insurance policy on your vehicle and best of all their highly qualified professionals could save you getting stuck with another persons lemon.

More information on MTA motor vehicle inspections can be obtained by visiting their website www.mtainspect.com.au